

Welcome

CI Advisory Committee

June 3, 2022

9:00AM-11:00AM

Agenda

- 9:00AM-9:05AM – Opening Remarks/Welcome
- 9:05AM-10:05AM – Business Meeting
 - Approve 3/3/2022 Meeting Minutes
 - Review Operational Reports
 - Overview of Financial Reports
 - Questions – Operational Reports
 - Business Led Transformation
 - Strategic Planning
- 10:05AM-10:20AM – New Business
 - Commercial Drivers License Program
- 10:20AM-10:25AM – Old Business
- 10:25AM-10:30AM – Open Forum
- 10:30AM-10:45AM – Stakeholder Engagement
 - Classification & Programming
- 10:45AM-10:55AM – Closing Remarks
- 10:55AM-11:00AM – Adjourn

Business Meeting

Operational Report

CI Executive Management Team

Division Updates

- Computer Aided Design and Braille
- Communications
- Food Manufacturing
- Food Service
- Furniture Sales & Brand
- Furniture Manufacturing
- Incarcerated Individual Services
- Laundry
- McNeil Island Stewardship
- Optical
- Safety and Risk Management
- Service and Delivery
- Textiles
- Trac
- Workforce Development

Financial Operations

Questions regarding Operational
and Financial Reports?

Business Led Transformation

Lindsey Konrad



BLT Project Update

Wave 1 – HQ Finance/Accounting

- ✓ System testing is projected for early June
- ✓ Training finance/accounting staff has started in preparation for testing and will continue into June
- ✓ Go-live for finance/accounting schedule for July 1, 2022



BLT Project Update

Wave 2 – Textiles

- ✓ Textiles SMEs along with other industry manufacturing and business office SMEs have started participating in system build activities
- ✓ Additional work being done to document end-to-end processes, this work includes activities done outside the D365
- ✓ Tentative go-live for textiles is scheduled for Fall 2022

BLT Project Update

Change Champions!

- ✓ Change Champions will:
 - Act as a liaison between the project team and their home facility
 - Have up-to-date knowledge about the timing of project activities and will share that information with their peers



Strategic Planning

Todd Cunnington

Meeting Objectives:

Preliminary ideas and planning for financial sustainability

Shared understanding of industry outlook

Day One (1)

“Idea Brain Dump” – documented with Post-Its during the report out from Facility Data Collection and individually during Day 1

Day Two (2)

Cost Savings Measures – ideas for consolidating operations that may result in cost savings.

Top Strategy Topics Review (pulled from ‘Idea Brain Dump’ and conversations during Day 1 and 2)

New Programming Ideas

New Business

Sarah Sytsma

Commercial Driver's License (CDL) Program

Old Business

Sarah Sytsma

Open Forum

Public

Stakeholder Engagement

John Campbell, Comprehensive Case
Management, Senior Director

Stakeholder Engagement

- My role/position oversees HQ Classification (including statewide classification policies & practices), Transportation, Restrictive Housing, Case Management Services and Special Investigative Services (gang unit).
- How classification supports CI Reentry efforts.

Closing Remarks

Sarah Sytsma

McNeil Island Stewardship (MIS)

Financial Report – FY 2022 Year-to-Date Activity as of April 2022

FY 2022 MIS Financial Overview

McNeil Island Stewardship continues to experience the financial impacts of aging island infrastructure, marine fleet, and emergent unplanned maintenance repairs. The following provides a summary of fiscal year-to-date (FYTD) variance activity by program area.

Administration

The Administrative Division has experienced a FYTD variance of (\$9,015), which is due to overspending staff by 0.4 Full Time Equivalent (FTE) positions. The projected FY 2022 ending balance reflects a (\$755) deficit following \$10,000 in supplemental funding.

Transportation

Through April 2022, the FYTD Transportation variance of (\$26,135) is due, in part, to rising diesel fuel costs. The Transportation variance is also partially due to overspending Goods & Services by (\$17,735) as well as staff salary and benefits (S&B). The S&B overspend is attributable to underfunded benefit costs, which will be corrected in FY2023. In total, the projected FY 2022 Transportation variance reflects a (\$30,999) overall deficit by year-end.

Marine

Through April 2022, Marine has experienced a FYTD variance of approximately (\$1.3M). This is primarily due to the barge #2 replacement deck. The anticipated cost for the replacement deck was \$800,000, with an actual cost of \$ 1.8 million attributable to the rising cost of materials and labor. The remaining FYTD variance is due to filling vacancies, including the Marine Operations Manager and Administrative Assistant 3 position. Including \$1.29M and 3.00 FTE in supplemental funding, the project FY 2022 year-end variance is about (\$294,000).

Ground Maintenance

Through April 2022, the Ground Maintenance FYTD variance totaled (\$411,252), which was due to the purchase of new equipment (i.e., excavator), emergent repairs to island infrastructure (e.g., water leaks), power failures due to bird strikes, and generator repairs. With \$77,000 in supplemental funding, the FY 2022 projected year-end variance totals about (\$398,000).

Wastewater Treatment

Through April 2022, the Wastewater Treatment FYTD variance totaled a \$50,812 surplus, which is due to the Wastewater Treatment Plant Operator 2 vacancy. This will continue for the remainder of the year, with a projected ending surplus totaling \$135,909, including \$72,000 in supplemental funding.

Water Distribution

Through April 2022, the Water Distribution FYTD variance totaled a \$6,916 surplus, which is due to underspending of goods and services. This will continue for the remainder of the year, with a projected ending surplus of \$16,085, including \$7,000 in supplemental funding.

Correctional Industries
 McNeil Island Stewardship Financial Overview
 FY 2022 Fiscal Year-to-Date (FYTD) by Program Area

PROGRAM AREA	2021-23 FY2022 FUNDS	FY2023 SUPPLEMENTAL FUNDS	FY2022 TOTAL FUNDS	2021-23 FY2022 FTE	FY2023 SUPPLEMENTAL FTE	FY2022 TOTAL FTE	FYTD Budget as of April 2022	FYTD Actual as of April 2022	FYTD Variance as of April 2022	FYTD FTE Variance as of April 2022	FY 2022 Projected Ending Variance	FY 2022 Projected Ending FTE Variance	Comments
Administration	\$ 272,820	\$ 10,000	\$ 282,820	2.00	0.00	2.00	\$ 227,360	\$ 236,375	\$ (9,015)	(0.38)	\$ (755)	(0.38)	
Transportation	\$ 212,006	\$ -	\$ 212,006	2.00	0.00	2.00	\$ 176,680	\$ 202,815	\$ (26,135)	0.13	\$ (30,999)	0.09	
Marine Operations	\$ 4,337,651	\$ 1,290,000	\$ 5,627,651	25.00	3.00	28.00	\$ 3,668,118	\$ 4,967,520	\$ (1,299,402)	(1.60)	\$ (293,943)	(0.59)	Includes Barge #2 steel deck replacement
Grounds Maintenance	\$ 1,026,407	\$ 77,000	\$ 1,103,407	4.00	0.00	4.00	\$ 851,277	\$ 1,262,529	\$ (411,252)	0.10	\$ (397,665)	0.05	Includes Ready List Excavator purchase
Waste Water Treatment	\$ 262,987	\$ 72,000	\$ 334,987	2.00	0.00	2.00	\$ 218,977	\$ 168,165	\$ 50,812	0.83	\$ 135,909	0.84	
Water Distribution	\$ 279,108	\$ 7,000	\$ 286,108	2.00	0.00	2.00	\$ 231,882	\$ 224,966	\$ 6,916	(0.06)	\$ 16,085	(0.06)	
MIS Totals	\$ 6,390,979	\$ 1,456,000	\$ 7,846,979	37.00	3.00	40.00	\$ 5,374,294	\$ 7,062,370	\$ (1,688,076)	(0.98)	\$ (571,368)	(0.06)	

FY2022 Supplemental appropriations received includes support for the following:

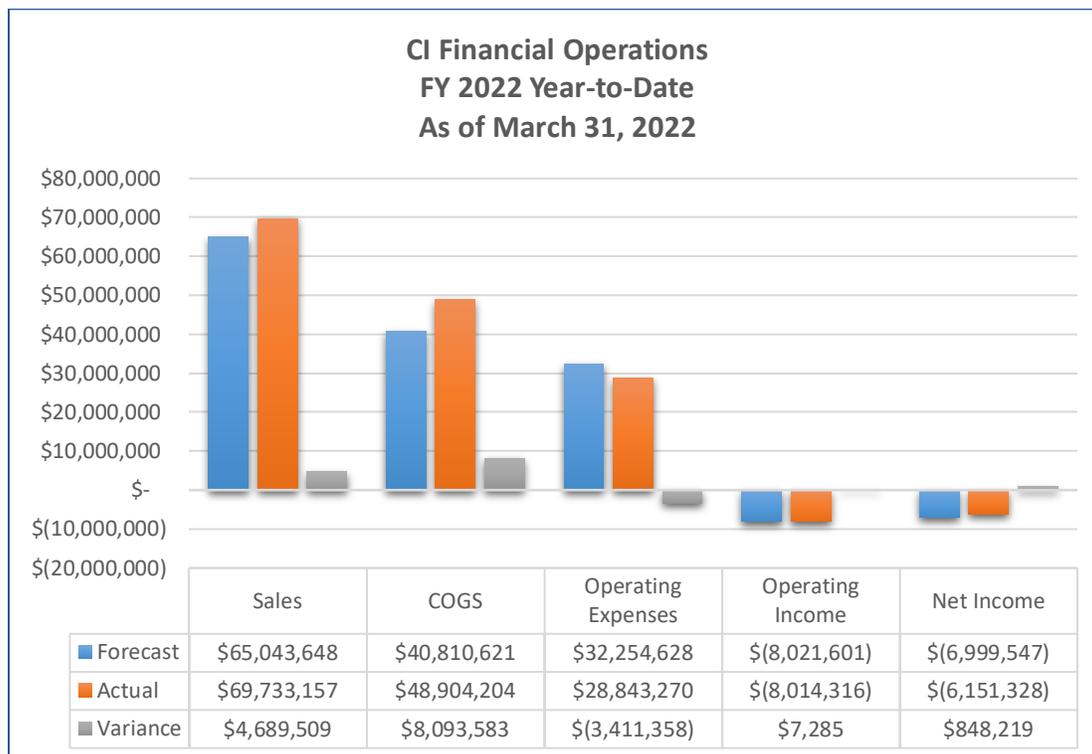
- 3.0 FTE's to support Marine Operations
- Contracting out marine vessel dry-dock maintenance to private contractors
- Emergency Generator Replacement
- Marine Division Haul Out Equipment Repairs
- WWTP Aeration Pumps and Electrical

Financial Operations

FY 2022 – July 2021 through March 2022

FY 2022 Financial Overview

Correctional Industries (CI) continues to experience the financial impacts of the Covid-19 pandemic, with March 2022 financials reflecting a -\$8.01M Operating Loss and -\$6.15M Net Loss year-to-date. The following provides a brief summary of FY 2022 year-to-date activity by key indicator.



Key Indicators

- **Sales**

Through March 2022, CI has experienced \$69.73M in actual sales, which exceed forecasted sales by \$4.69M. The positive variance is primarily due to Food Manufacturing & Distribution (+\$4.19M), Incarcerated Services (+\$1.52M), Food Service, (+\$1.11M), and Communications (+\$442K). These increases are partially offset by shortfalls in other industries, including Textiles (-\$1.8M), Furniture (-\$432K), and Optical (-\$320K). Food Manufacturing & Distribution has experienced heightened pass-through product sales due to Covid-related production impacts as well as increased overall demand. Textiles year-to-date sales have been hindered by a Covid-related invoicing backlog as well as an isolated reduction in the industry's customer base. Increased Textiles sales activity is anticipated over the coming months.

- **Cost of Goods Sold (COGS)**

Through March 2022, CI has experienced \$48.90M in actual COGS, which exceed forecasted COGS by \$8.09M. While increased Raw Material Usage is expected with higher sales activity, CI continues to

experience heightened raw material costs due to Covid and other factors. Industries are actively reviewing current raw material costs prior to quoting and fulfilling orders. Doing so allows timely pricing adjustments, where necessary and appropriate, to promote full cost recovery.

- **Operating Expenses**

Through March 2022, CI has experienced \$28.84M in actual Operating Expenses, or \$3.41M below forecast year-to-date. The variance is primarily attributable to Personnel Expenses (-\$2.36M), Incarcerated Indirect Labor (-\$398K), and Contracted Services (-\$336K).

- **Operating Income/(Loss)**

Through March 2022, CI has experienced an actual Operating Loss of -\$8.0M, consistent with the forecasted loss for the year. Beyond non-revenue generating program areas (e.g., Headquarters Administration), year-to-date operating losses include Food Service (-\$3.26M), Furniture (-\$1.31M), Textiles (-\$562K), Communications (-\$285K), and Laundry (-\$252K) lines-of business.

- **Net Income/(Loss)**

Through March 2022, CI has experienced a Net Loss of -\$6.15M, representing a \$848K positive variance when compared to forecast. Year-to-date losses include Food Service (-\$3.92M), Furniture (-\$1.73M), Food Distribution (-\$1.03M), Textiles (-\$868K), Laundry (-\$529K), and Communications (-\$375K), after indirect costs are allocated to respective lines-of-business. There are corrective actions anticipated via DOC year-end closing to support Food Service and Laundry Service as well as other program areas. In addition, it should be noted overall Net Income does not reflect \$3.45M in year-to-date Business Led Transformation Project expenses, which are excluded from the CI Financial Summary to avoid skewing financial reporting for CI operations.

CI - INCARCERATED WORKERS
FY 2022 FORECAST vs ACTUAL
By Month

	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Forecast	2,151	2,151	2,151	2,151	2,151	2,151	2,151	2,151	1,973	-	-
Actual	1,738	1,738	1,749	1,687	1,697	1,704	1,613	1,387	1,617	-	-
Variance	(413)	(413)	(402)	(464)	(454)	(447)	(538)	(764)	(356)	-	-
	-19%	-19%	-19%	-22%	-21%	-21%	-25%	-36%	-18%	0%	0%

CORRECTIONAL INDUSTRIES - FY 2022 MARCH FISCAL ACTIVITY
YTD and Year-over-Year Comparisons by Industry

May 2022
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INDUSTRY/PROGRAM AREA	FY 2022 MAR (75%)			FY 2021 MAR	YR-over-YR	COMMENTS
	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
SALES	\$ 65,043,648	\$ 69,733,157	\$ 4,689,509	\$ 81,108,376	\$ (11,375,219)	
Communications	\$ 3,511,650	\$ 3,953,748	\$ 442,098	\$ 3,219,616	\$ 734,132	
Food Manufacturing & Distribution	\$ 11,105,153	\$ 15,290,409	\$ 4,185,256	\$ 13,677,242	\$ 1,613,167	Covid related production; Increased overall demand
Food Service	\$ 23,593,560	\$ 24,707,597	\$ 1,114,037	\$ 24,735,975	\$ (28,378)	
Furniture	\$ 6,036,500	\$ 5,604,419	\$ (432,081)	\$ 5,283,913	\$ 320,506	
Laundry	\$ 2,048,644	\$ 1,948,074	\$ (100,570)	\$ 2,221,986	\$ (273,912)	
Incarcerated Services	\$ 7,736,707	\$ 9,261,433	\$ 1,524,726	\$ 9,462,565	\$ (201,132)	
Optical	\$ 3,320,000	\$ 3,000,349	\$ (319,651)	\$ 3,285,418	\$ (285,069)	
Textiles	\$ 7,630,358	\$ 5,823,564	\$ (1,806,794)	\$ 18,953,773	\$ (13,130,209)	FY2021 Sales reflect DSHS Covid purchases
All Other	\$ 61,076	\$ 143,564	\$ 82,488	\$ 267,888	\$ (124,324)	Transportation (FY 2021 includes Field Crops, Boxes)

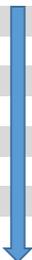
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INDUSTRY/PROGRAM AREA	FY 2022 MAR (75%)			FY 2021 MAR	YR-over-YR	COMMENTS
	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
COGS (Primarily Raw Material Usage)	\$ 40,810,621	\$ 48,904,204	\$ 8,093,583	\$ 54,903,505	\$ (5,999,301)	
Communications	\$ 2,089,694	\$ 2,731,370	\$ 641,676	\$ 1,868,465	\$ 862,905	II Direct Labor down (\$1.2M Forecast; \$268K Prior Yr) Covid RM Costs Pass-through \$572K YTD FY2021 COGS reflect DSHS Covid purchases FY 2021 includes Field Crops, Boxes
Food Manufacturing & Distribution	\$ 7,579,794	\$ 11,674,405	\$ 4,094,611	\$ 11,101,160	\$ 573,245	
Food Service	\$ 16,678,005	\$ 18,870,105	\$ 2,192,100	\$ 18,612,355	\$ 257,750	
Furniture	\$ 3,297,827	\$ 3,898,231	\$ 600,404	\$ 2,872,205	\$ 1,026,026	
Laundry	\$ 536,203	\$ 438,486	\$ (97,717)	\$ 508,020	\$ (69,534)	
Incarcerated Services	\$ 4,430,746	\$ 5,890,361	\$ 1,459,615	\$ 5,612,798	\$ 277,563	
Optical	\$ 1,213,255	\$ 955,150	\$ (258,105)	\$ 1,235,077	\$ (279,927)	
Textiles	\$ 4,985,096	\$ 4,445,885	\$ (539,211)	\$ 13,050,856	\$ (8,604,971)	
All Other	\$ 1	\$ 211	\$ 210	\$ 42,569	\$ (42,358)	

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YTD and Year-over-Year Comparisons by Industry

May 2022
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INDUSTRY/PROGRAM AREA	FY 2022 MAR (75%)			FY 2021 MAR	YR-over-YR	COMMENTS
	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
OPERATING EXP (Primarily Salary & Ben)	\$ 32,254,628	\$ 28,843,270	\$ (3,411,358)	\$ 32,009,376	\$ (3,166,106)	
Communications	\$ 1,731,859	\$ 1,507,786	\$ (224,073)	\$ 1,040,086	\$ 467,700	PE Variance -(\$2.36M) Forecast; -(\$2.80M) PY Actual 
Food Manufacturing & Distribution	\$ 3,958,227	\$ 3,577,297	\$ (380,930)	\$ 4,008,306	\$ (431,009)	
Food Service	\$ 9,703,397	\$ 9,094,365	\$ (609,032)	\$ 9,538,185	\$ (443,820)	
Furniture	\$ 4,015,809	\$ 3,011,731	\$ (1,004,078)	\$ 3,570,338	\$ (558,607)	
Laundry	\$ 1,743,245	\$ 1,762,009	\$ 18,764	\$ 1,889,161	\$ (127,152)	
Incarcerated Services	\$ 2,714,174	\$ 2,562,564	\$ (151,610)	\$ 2,618,037	\$ (55,473)	
Optical	\$ 1,164,329	\$ 981,182	\$ (183,147)	\$ 1,194,748	\$ (213,566)	
Textiles	\$ 2,317,833	\$ 1,940,177	\$ (377,656)	\$ 2,082,630	\$ (142,453)	
Site Admin and HQ Administration	\$ 3,972,916	\$ 3,609,801	\$ (363,115)	\$ 4,454,998	\$ (845,197)	
Fund Level (Excluding BLT Project)	\$ -	\$ (321,594)	\$ (321,594)	\$ 445,229	\$ (766,823)	
All Other	\$ 932,839	\$ 1,117,952	\$ 185,113	\$ 1,167,658	\$ (49,706)	Program Summary, FC, Boxes, Transportation

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YTD and Year-over-Year Comparisons by Industry

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	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
OPERATING INCOME/(LOSS)	\$ (8,021,601)	\$ (8,014,316)	\$ 7,285	\$ (5,804,505)	\$ (2,209,811)	
Communications	\$ (309,904)	\$ (285,408)	\$ 24,496	\$ 311,065	\$ (596,473)	
Food Manufacturing & Distribution	\$ (432,868)	\$ 38,708	\$ 471,576	\$ (1,432,224)	\$ 1,470,932	Covid RM Costs Pass-through \$572K YTD
Food Service	\$ (2,787,842)	\$ (3,256,874)	\$ (469,032)	\$ (3,414,565)	\$ 157,691	Pending Year-end Closing Support
Furniture	\$ (1,277,136)	\$ (1,305,543)	\$ (28,407)	\$ (1,158,631)	\$ (146,912)	
Laundry	\$ (230,803)	\$ (252,421)	\$ (21,618)	\$ (175,195)	\$ (77,226)	Pending Year-end Closing Support
Incarcerated Services	\$ 591,787	\$ 808,508	\$ 216,721	\$ 1,231,729	\$ (423,221)	
Optical	\$ 942,416	\$ 1,064,018	\$ 121,602	\$ 855,593	\$ 208,425	
Textiles	\$ 327,429	\$ (562,499)	\$ (889,928)	\$ 3,820,287	\$ (4,382,786)	FY2021 Op Income reflects DSHS Covid purchases
Site Admin and HQ Administration	\$ (3,972,916)	\$ (3,609,789)	\$ 363,127	\$ (4,455,001)	\$ 845,212	FY22 YTD does not reflect costs coded to BLT Project
Fund Level (Excluding BLT Project)	\$ -	\$ 323,889	\$ 323,889	\$ (445,224)	\$ 769,113	Change in Accrued Leave Liability
All Other	\$ (871,764)	\$ (976,905)	\$ (105,141)	\$ (942,339)	\$ (34,566)	Program Summary, Field Crops, Boxes, Transportation

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YTD and Year-over-Year Comparisons by Industry

May 2022
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INDUSTRY/PROGRAM AREA	FY 2022 MAR (75%)			FY 2021 MAR	YR-over-YR	COMMENTS
	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
NET INCOME/(LOSS)	\$ (6,999,547)	\$ (6,151,328)	\$ 848,219	\$ (1,254,140)	\$ (4,897,188)	
Communications	\$ (436,313)	\$ (375,103)	\$ 61,210	\$ 172,364	\$ (547,467)	
Food Manufacturing & Distribution	\$ (719,133)	\$ (272,727)	\$ 446,406	\$ (1,303,978)	\$ 1,031,251	Covid RM Costs Pass-through \$572K YTD
Food Service	\$ (4,109,475)	\$ (3,923,838)	\$ 185,637	\$ (2,674,310)	\$ (1,249,528)	Pending Year-end Closing Support
Furniture	\$ (1,849,452)	\$ (1,730,841)	\$ 118,611	\$ (1,698,812)	\$ (32,029)	
Laundry	\$ (569,889)	\$ (528,767)	\$ 41,122	\$ (408,436)	\$ (120,331)	Pending Year-end Closing Support
Incarcerated Services	\$ 237,083	\$ 490,198	\$ 253,115	\$ 891,259	\$ (401,061)	
Optical	\$ 819,602	\$ 951,767	\$ 132,165	\$ 725,924	\$ 225,843	
Textiles	\$ (40,627)	\$ (867,997)	\$ (827,370)	\$ 3,467,531	\$ (4,335,528)	FY2021 Net Income reflects DSHS Covid purchases
Site Admin and HQ Administration	\$ -	\$ -	\$ -	\$ -	\$ -	
Fund Level (Excluding ERP Project)	\$ (873,582)	\$ (545,158)	\$ 328,424	\$ (1,384,483)	\$ 839,325	Fund Sweep, Accrued Leave and Comp Time Liability
All Other	\$ 542,239	\$ 651,138	\$ 108,899	\$ 958,801	\$ (307,663)	Program Summary, Field Crops, Boxes, Transportation

CI - INCARCERATED WORKERS
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	-19%	-19%	-19%	-22%	-21%	-21%	-25%	-36%	-18%	0%	0%

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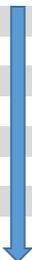
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All Other	\$ 1	\$ 211	\$ 210	\$ 42,569	\$ (42,358)	

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OPERATING EXP (Primarily Salary & Ben)	\$ 32,254,628	\$ 28,843,270	\$ (3,411,358)	\$ 32,009,376	\$ (3,166,106)	
Communications	\$ 1,731,859	\$ 1,507,786	\$ (224,073)	\$ 1,040,086	\$ 467,700	PE Variance -(\$2.36M) Forecast; -(\$2.80M) PY Actual 
Food Manufacturing & Distribution	\$ 3,958,227	\$ 3,577,297	\$ (380,930)	\$ 4,008,306	\$ (431,009)	
Food Service	\$ 9,703,397	\$ 9,094,365	\$ (609,032)	\$ 9,538,185	\$ (443,820)	
Furniture	\$ 4,015,809	\$ 3,011,731	\$ (1,004,078)	\$ 3,570,338	\$ (558,607)	
Laundry	\$ 1,743,245	\$ 1,762,009	\$ 18,764	\$ 1,889,161	\$ (127,152)	
Incarcerated Services	\$ 2,714,174	\$ 2,562,564	\$ (151,610)	\$ 2,618,037	\$ (55,473)	
Optical	\$ 1,164,329	\$ 981,182	\$ (183,147)	\$ 1,194,748	\$ (213,566)	
Textiles	\$ 2,317,833	\$ 1,940,177	\$ (377,656)	\$ 2,082,630	\$ (142,453)	
Site Admin and HQ Administration	\$ 3,972,916	\$ 3,609,801	\$ (363,115)	\$ 4,454,998	\$ (845,197)	
Fund Level (Excluding BLT Project)	\$ -	\$ (321,594)	\$ (321,594)	\$ 445,229	\$ (766,823)	
All Other	\$ 932,839	\$ 1,117,952	\$ 185,113	\$ 1,167,658	\$ (49,706)	Program Summary, FC, Boxes, Transportation

CORRECTIONAL INDUSTRIES - FY 2022 MARCH FISCAL ACTIVITY
YTD and Year-over-Year Comparisons by Industry

May 2022
DRAFT

INDUSTRY/PROGRAM AREA	FY 2022 MAR (75%)			FY 2021 MAR	YR-over-YR	COMMENTS
	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
OPERATING INCOME/(LOSS)	\$ (8,021,601)	\$ (8,014,316)	\$ 7,285	\$ (5,804,505)	\$ (2,209,811)	
Communications	\$ (309,904)	\$ (285,408)	\$ 24,496	\$ 311,065	\$ (596,473)	
Food Manufacturing & Distribution	\$ (432,868)	\$ 38,708	\$ 471,576	\$ (1,432,224)	\$ 1,470,932	Covid RM Costs Pass-through \$572K YTD
Food Service	\$ (2,787,842)	\$ (3,256,874)	\$ (469,032)	\$ (3,414,565)	\$ 157,691	Pending Year-end Closing Support
Furniture	\$ (1,277,136)	\$ (1,305,543)	\$ (28,407)	\$ (1,158,631)	\$ (146,912)	
Laundry	\$ (230,803)	\$ (252,421)	\$ (21,618)	\$ (175,195)	\$ (77,226)	Pending Year-end Closing Support
Incarcerated Services	\$ 591,787	\$ 808,508	\$ 216,721	\$ 1,231,729	\$ (423,221)	
Optical	\$ 942,416	\$ 1,064,018	\$ 121,602	\$ 855,593	\$ 208,425	
Textiles	\$ 327,429	\$ (562,499)	\$ (889,928)	\$ 3,820,287	\$ (4,382,786)	FY2021 Op Income reflects DSHS Covid purchases
Site Admin and HQ Administration	\$ (3,972,916)	\$ (3,609,789)	\$ 363,127	\$ (4,455,001)	\$ 845,212	FY22 YTD does not reflect costs coded to BLT Project
Fund Level (Excluding BLT Project)	\$ -	\$ 323,889	\$ 323,889	\$ (445,224)	\$ 769,113	Change in Accrued Leave Liability
All Other	\$ (871,764)	\$ (976,905)	\$ (105,141)	\$ (942,339)	\$ (34,566)	Program Summary, Field Crops, Boxes, Transportation

CORRECTIONAL INDUSTRIES - FY 2022 MARCH FISCAL ACTIVITY
YTD and Year-over-Year Comparisons by Industry

May 2022
DRAFT

INDUSTRY/PROGRAM AREA	FY 2022 MAR (75%)			FY 2021 MAR	YR-over-YR	COMMENTS
	FORECAST	ACTUAL	VARIANCE	ACTUAL	VARIANCE	
NET INCOME/(LOSS)	\$ (6,999,547)	\$ (6,151,328)	\$ 848,219	\$ (1,254,140)	\$ (4,897,188)	
Communications	\$ (436,313)	\$ (375,103)	\$ 61,210	\$ 172,364	\$ (547,467)	
Food Manufacturing & Distribution	\$ (719,133)	\$ (272,727)	\$ 446,406	\$ (1,303,978)	\$ 1,031,251	Covid RM Costs Pass-through \$572K YTD
Food Service	\$ (4,109,475)	\$ (3,923,838)	\$ 185,637	\$ (2,674,310)	\$ (1,249,528)	Pending Year-end Closing Support
Furniture	\$ (1,849,452)	\$ (1,730,841)	\$ 118,611	\$ (1,698,812)	\$ (32,029)	
Laundry	\$ (569,889)	\$ (528,767)	\$ 41,122	\$ (408,436)	\$ (120,331)	Pending Year-end Closing Support
Incarcerated Services	\$ 237,083	\$ 490,198	\$ 253,115	\$ 891,259	\$ (401,061)	
Optical	\$ 819,602	\$ 951,767	\$ 132,165	\$ 725,924	\$ 225,843	
Textiles	\$ (40,627)	\$ (867,997)	\$ (827,370)	\$ 3,467,531	\$ (4,335,528)	FY2021 Net Income reflects DSHS Covid purchases
Site Admin and HQ Administration	\$ -	\$ -	\$ -	\$ -	\$ -	
Fund Level (Excluding ERP Project)	\$ (873,582)	\$ (545,158)	\$ 328,424	\$ (1,384,483)	\$ 839,325	Fund Sweep, Accrued Leave and Comp Time Liability
All Other	\$ 542,239	\$ 651,138	\$ 108,899	\$ 958,801	\$ (307,663)	Program Summary, Field Crops, Boxes, Transportation